



PRESS RELEASE
July, 24th 2023

Zain Omantel International (ZOI) and Sipartech expand their Strategic Partnership to the next level

Zain Omantel International (ZOI), the Middle East's premier international wholesale powerhouse, and Sipartech, a leading terrestrial backhaul infrastructure and cable landing services provider in Europe are excited to unveil their elevated strategic partnership. This announcement signifies the ongoing strength of their established relationship, promising to shape the future of worldwide telecommunication.

Pooling together the expert capabilities of ZOI and Sipartech, the collaboration will pioneer groundbreaking innovations in the telecommunications space. Guided by shared objectives and a mutual spirit of innovation, the partnership will explore uncharted territories to achieve unparalleled levels of global connectivity.

The collaboration's initial focus will be in Marseille, which is one of the fastest-growing connectivity hub in the world. The partnership will be undertaking the following initiatives:

- Sipartech to manage the Operation and Maintenance (O&M) activities for the Marseille landing of the Blue-Raman subsea cable.
- ZOI to accommodate the landing of the Medloop, a new subsea cable managed by Sipartech, in the Cable Landing Station (CLS) in Marseille.
- ZOI and Sipartech to co-construct new diverse infrastructure into the MRS-4 data center, providing a broader and stronger connection through a dedicated and new deployment.

Julien Santana, founder and president of Sipartech comments "Since 2015, Sipartech is a long-time partner of Omantel. We continue this partnership now with Zain Omantel International (ZOI). I thank them for renewing their confidence in Sipartech's ability to support ZOI's growth and to offer innovative solutions for the future. Together, we aim at meeting the growing needs of clients for secured, diversified and premium connectivity solutions".

Commenting on the partnership, Sohail Qadir, CEO of ZOI, said: "We're delighted to continue and elevate our partnership with Sipartech, which has proven itself as a dynamic and reliable ally since 2015. As we strengthen our collaboration, we are setting our sights on transforming the future of global telecommunications. This partnership represents a confluence of expert capabilities, shared goals, and a powerful spirit of innovation. Our joint endeavors in Marseille mark just the beginning of our journey towards a more connected world. Together, we are poised to address the increasing demand for secure, diverse, and high-quality connectivity solutions."

Both parties are set to explore further collaboration opportunities in the future and replicate their successful partnership model into other regions across the globe.

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About ZOI:

Zain Omantel International (ZOI) is the Middle East's premier wholesale powerhouse serving regional operators, international carriers, global Hyperscalers, and cloud providers seeking services within the region and beyond. The first-of-its-kind joint venture signifies a substantial advancement in the telecommunications industry and is poised to become a global powerhouse due to Zain's extensive regional presence and success in the retail and digital arenas, combined with Omantel's exceptional wholesale capabilities and comprehensive international subsea and terrestrial networks. ZOI manages all international wholesale requirements of Zain and Omantel operations in eight countries, serving over 55 million customers.

www.zainomantel.com

About SIPARTECH:

Sipartech is one of the leading neutral and independent infrastructure operators in Europe. Provider of dark optical fibre and very high connectivity services (optical transmission, Ethernet services, IP Transit, Internet access, cloud connectivity ...) for data centres, operators and enterprises, Sipartech deploys, operates and maintains an extensive and proprietary network of more than 30,000 km across Europe. Discover more on www.sipartech.com

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